



AccountMate Software That Fits

If you need the ability to set up a complex pricing structure easily and quickly, AccountMate's Pricing Control module is a productive tool for you.

Some of the features available in this module's features include price maintenance in one menu location, unlimited simultaneous pricing defined by order quantity and price code for each item specification and unit-of-measurement, the ability to set up minimum prices, multi-currency pricing, and pricing based on the last sales order or invoice price for a defined period. This module is ideal for making quick and easy changes to inventory prices while minimizing data entry.

The Pricing Control module integrates with AccountMate's Sales Order, Accounts Receivable and Inventory Control modules.

AccountMate 7 for SQL or Express Pricing Control Module

Establish a Multi-Tiered Pricing Structure in One Easy-to-use Screen

Users can define Basic Prices and Minimum Prices for an item in one screen. This feature also allows for establishment of unlimited Multi-Level Prices by Price Code or Quantity.

Set Minimum Selling Prices for Your Inventory

Minimum prices can be defined to help ensure that you maintain a nominal margin or at least recover your cost on the goods you sell. Set minimum prices as a Percentage Above Cost, a Fixed Amount Above Cost or a Fixed Amount.

Color	Size	Specification	U of M	Price	Above Cost(%)	U.P.	MEP	Bar Code1	Bar Code2
BEIGE	L	Beige, Large	EACH	154.00	18.00			17893671	
BEIGE	XL	Beige, Extra Large	EACH	162.00	18.00			17893672	
BLACK	L	Black, Large	EACH	154.00	20.00			17893673	
BLACK	XL	Black, Extra Large	EACH	162.00	20.00		<input checked="" type="checkbox"/>	17893674	
BLUE	L	Blue, Large	EACH	154.00	18.00			17893675	
BLUE	XL	Blue, Extra Large	EACH	162.00	18.00			17893676	
BROWN	L	Brown, Large	EACH	154.00	15.00			17893677	
BROWN	XL	Brown, Extra Large	EACH	162.00	15.00			17893677	

Inventory Basic Price Setup

Variable Pricing Based on Unit-of-Measurement and Item Specification

Define different prices (i.e. Basic Price, Multi-Level Price by Price Code or Multi-Level Price by Quantity) for each unit-of-measurement and item specification you assign to the item. Each time the item is sold with a particular item specification using a specific unit-of-measurement, the system will suggest the associated price (unless another price option belonging to a higher level in the pricing hierarchy is available).

Current Customer Price Feature

This feature allows you to specify that either the Last Sales Order Price or the Last Invoice Price will remain in effect for a particular customer for a specified period of time. When a sales order or invoice is created for the customer within the specified period, the system will recommend the price on the customer's last sales order or invoice. Activate this feature in Accounts Receivable or Sales Order Module Setup and then apply or customize the setting per customer.

Associate Prices with Your Barcodes

Expand the use of barcodes by assigning a different one for each item and unit-of-measurement combination. A different price may be assigned to each barcode. Each time you enter or scan a barcode value when processing sales transactions, the system will suggest the price associated with the barcode ID entered.

Integration with Sales Order, Accounts Receivable, Inventory Control and Inventory Specification Modules

- Integration with the Sales Order module allows for expanded pricing options (i.e. unlimited Multi-Level Pricing, Current Customer Price and Minimum Price) when you process sales quotes, sales orders or advanced billings.
- Through its integration with the Inventory Control module, there is a convenient way to update the Unit Price, Basic Price, Multi-Level Prices by Price Code or Multi-Level Prices by Quantity for a range of items. Using the Inventory Price Update function allows for updating of prices by a defined percentage or a flat amount. You are able to base the new price on the current sale price or the average cost in selected warehouses.

- Integration with the Accounts Receivable module enables the use of enhanced pricing features (i.e. unlimited Multi-Level Pricing, Current Customer Price and Minimum Price) when you create invoices, generate them from recurring templates or process sales returns.
- Integration with the Inventory Specification module allows for defining of pricing separately for each assigned item specification. Set higher or lower prices depending on which item specification is in greater demand.

Other Features

- Inventory Basic Price Maintenance can be accessed through its own menu option or through a drill-down on the Inventory Maintenance screen. This provides easy viewing or updating of product pricing while maintaining the inventory record.
- Pricing reports such as the Inventory Price Listing, Inventory Multi-Level Price Listing and Multi-Currency Price listing are available to help review and update the pricing structure.

AccountMate Software Corporation

1445 Technology Lane | Suite A5 | Petaluma, California 94954 | USA
800-877-8896 | 707-774-7500 | www.accountmate.com

Software That Fits